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# RADU IOAN VIJA

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## CÂTEVA CUVINTE DESPRE MINE

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Sunt o fire sociabilă, cu o atitudine mereu pozitivă. Îmi place foarte mult să călătoresc și să îmi fac prieteni noi. Mereu ofer ajutorul și încerc să fac o diferență în domeniile în care mă investesc și în viața oamenilor care mă înconjoară. Sunt comunicativ și ambițios, motiv pentru care am și o pasiune pentru limbi străine: engleză, franceză, spaniolă și italiană.

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## EXPERIENȚA MEA

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Am urmat două masterate, unul în Modelare Statistică, Economică și Financiară, iar celălalt în Tehnici de Informare și Decizii în afaceri la Universitatea Sorbona din Paris. Sunt de asemenea absolvent al ciclului de licență al Facultății de Cibernetică, Statistică și Informatică Economică a Academiei de Studii Economice. În prezent urmez școala doctorală a ASE și lucrez ca Project Leader Digital pentru sediul central Renault din Paris. Am lucrat în trecut pentru companiile Deloitte France ca și consultant analitic de afaceri, Total Marketing and Services Holding și Kerring Holding.

Sunt membru fondator și președinte al asociației culturale RomStud Travel, fondată în 2010 din și pentru pasiunea de a călători, de a cunoaște, de a descoperi și de a se autodescoperi, de a vedea mai mult, de a cunoaște noul care apare permanent în viețile noastre, de a se culturaliza.

*Puteți consulta CV-ul meu profesional detaliat în engleză în paginile următoare ale acestui document*

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## DE CE ÎMI PLACE SĂ CĂLĂTORESC

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Contactul cu noi culturi și obiceiuri este esențial în dezvoltarea personală a fiecăruia dintre noi. Calătorind, ieșim din zona familiară, de confort, aflăm lucruri și moduri de gândire noi, ceea ce ne ajută să ne adaptăm în orice situație și în orice context al vieții noastre personale și profesionale.



**RADU-IOAN VIJA**

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## DIGITAL PROJECT MANAGEMENT & ANALYTICS

Energetic, adaptable, passionate and results-driven professional offers the following key strengths:

- Experience in agile project management and analytical projects.
- Expertise in training, leading, and motivating others to perform in the desired manner.
- Ability to organize projects and multi-task across parallel endeavors while adhering to deadlines.
- Experience with requirements gathering, documentation, and test scripts.
- Excellent verbal and written communication skills across all levels of an organization.
- Experience working autonomously and proven track record applying creative solutions to difficult business problems.
- Experience in conducting analytical research studies resulting in a portfolio of several academic publications (1 book and 6 scientific papers)

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## CAREER PROGRESSION

**RENAULT**, Paris, France

**Digital Project Leader** (Mar 2016 - Present)

- Manage the QCD (quality, cost, delay) aspects of digital projects to ensure successful delivery using AGILE methodology.
- Manage Big Data projects with a total budget >1.5M € and lead a team of 12 developers.
- Coordinate efforts between operational and engineering teams to ensure customer satisfaction levels >95% resulting in €3M+ annual savings for key digital company project.
- Deliver project milestones through leading meetings, presenting to director level steering committees, monitoring budgets and managing potential risks.
- Identify performance improvements by designing and implementing usage statistics dashboards of key digital applications to quantify monthly impact and influence business prioritization.
- Serve as liaison for various teams consisting of Senior Management, Business Analysts, Developers, Client Service, Sales and Operations staff.

**DELOITTE CONSULTING**, Paris, France

**Data Analytics Consultant** (Jan 2014 - Feb 2016)

- Provided consulting services for 15+ global clients across several industries such as banking, public sector, luxury goods, pharmaceuticals, food services and facilities management.
- Managed database projects for different clients and performed analysis across several different business functions: fraud detection, sales forecasting, equal pay studies and audit analytics.
- Provided detailed critical bank risk analysis and established metrics and KPIs which enabled the Bank of France and European Central Bank to monitor and prevent bank failures (Asset Quality Review projects).
- Successfully conducted 10+ operational, compliance, financial and investigative audits across a range of different business sectors.
- Achieved 1<sup>st</sup> place amongst 50+ submissions in the Deloitte 2014 European Innovation Competition.
- Implemented continuous CRM control monitoring for manufacturing company which resulted in €2M annual cost savings and the ability to evaluate organizational driven risks.

**TOTAL**, Paris, France

**Assistant Manager - Information Systems** (Oct 2012 - Nov 2013)

- Served as first point of escalation for Information Systems teams in Asia and Africa.
- Created end-to-end support user documentation and assisted roadmap creation and planning.
- Performed software regression tests, adaptation tests and defect identification.
- Provided executive summaries for the company software vendor selection process.

**KERING HOLDING**, Paris, France

**Statistician** (Mar 2012 - Aug 2012)

- Managed Human Resources databases, ensured data integrity and led data collection efforts for luxury brand companies such as Gucci, Balenciaga, Bottega Veneta and Yves Saint Laurent.
- Performed econometric studies on gender wage inequality which served as key data points in the formulation of employee relations policies.
- Utilized SAS econometric software and R-Studio software to determine final results of company data analysis studies.

**ROMSTUD TRAVEL**, Bucharest, Romania

**Founder** (Mar 2010 - Present)

- Founder of NGO which promotes cultural awareness through European travel projects.
- Perform operational, financial, hiring, marketing and strategic planning duties resulting in growth of 10x the initial number of participants within six years.
- Negotiate vendor contracts and manage long term partnerships in effort to achieve high quality projects given the allocated budget.
- Create project roadmaps, identify organization-driven risks and perform change management analysis.
- Possess deep understanding of customer service needs through direct and varied customer interactions.

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## PROJECT MANGEMENT & TECHNICAL SKILLS

**Project Management:** PRINCE 2 Project Management International Certificate<sup>(\*)</sup>, Informatics Project Management ITIL certification<sup>(\*)</sup>

**Database / Data Analysis:** SQL<sup>(\*)</sup>, PL/SQL<sup>(\*)</sup>, DMBS Oracle<sup>(\*)</sup>, SAS Guide, Tableau, Qlik View, SAS Visual Analytics, Excel (VBA coding), Access Database

(\*) Professionally certified

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## LANGUAGES

<b>French:</b>	Fluent (C2)	<b>Spanish:</b>	Intermediate (B1 DELE Certificate)
<b>English:</b>	Fluent (C2)	<b>Italian:</b>	Beginner (A2)
<b>Romanian:</b>	Native	<b>Portuguese:</b>	Beginner (A1)

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## EDUCATION

**THE BUCHAREST UNIVERSITY OF ECONOMIC STUDIES** 2014-2018

Phd. in Business Process Modelling and Analytics  
Candidate for September 2018  
1 book (<https://goo.gl/NJyN66>) and 6 scientific papers

**UNIVERSITÉ PARIS 1 PANTHÉON-SORBONNE** 2011-2013

Master 1 Statistical, Economical and Financial Modeling  
Master 2 Information and Decision Techniques for Business

**UNIVERSITÉ D'ORLÉANS** 2010-2011

Bachelor in Econometrics and Statistics

**THE BUCHAREST UNIVERSITY OF ECONOMIC STUDIES** 2008-2011

Faculty of Economic Cybernetics, Statistics and Informatics  
Bachelor in Economic Cybernetics

## ACADEMIC ACTIVITY

*June 2018*  
**Lecturer – Data Analytics Research - Business Process Modelling**  
PARIS SCHOOL OF BUSINESS  
59 Rue Nationale, 75013 Paris, France  
Three days/year class for 2<sup>nd</sup> year of Marketing Strategy & Data Analytics Master

*March 2018, 2017 and 2016*  
**Lecturer - Operations Research - Predictive Modeling**  
INTERNATIONAL SCHOOL OF INFORMATION PROCESSING SCIENCES,  
Avenue du Parc, 95000 Cergy, France  
One week/year class for 2<sup>nd</sup> year of Business Analytics/Big Data Master

## PUBLICATIONS

**1 Book**  
“Gender Gap Pay Dissected: quantitative results on business performance” put the Project ID and the ISBN-10: 6139578531: <https://goo.gl/NJyN66>

### 6 Scientific Papers:

- [1] **Radu-Ioan VIJA**, Emil Scarlat, *RESOURCE AUDIT ENHANCING THE PERFORMANCE OF BUSINESS PROCESSES USING AUDIT ANALYTICS*, 2017, International Journal of Research Studies in Science, Engineering and Technology, vol. 4, no. 2, pg. 9-17, ISSN 2349-476X
- [2] **Radu-Ioan VIJA**, Ionela-Catalina Tudorache (Zamfir), *MEASURE YOUR GENDER GAP: WAGE INEQUALITIES USING BLINDER OAXACA DECOMPOSITION*, 2015, International Conference on Informatics in Economy, IE 2015, 4/30/2015, Bucharest, Romania, published in Proceedings of the 14th International Conference on Informatics in Economy, pg. 340-346, ISSN 2284-7472, already indexed by Thomson Reuters and International Journal of Research Studies in Science, 2016, Engineering and Technology, vol. 3, no. 7, pg. 21-32, ISSN 2349-476X
- [3] **Radu-Ioan VIJA**, Ionela-Catalina Tudorache (Zamfir), *BANKRUPTCY PREDICTION MODELS AND ASSET QUALITY REVIEW EUROPEAN STANDARDS*, 2016, International Conference on Informatics in Economy, IE 2016, 6/2/2016, Cluj-Napoca, Romania, published in Proceedings of the 15th International Conference on Informatics in Economy vol. no.2247, pg. 524-530, ISSN 2247-1480, already indexed by Thomson Reuters
- [4] **Radu-Ioan VIJA**, Ionela-Catalina Tudorache (Zamfir), *DATA MINING AND CUSTOMER RELATIONSHIP MANAGEMENT FOR CLIENTS SEGMENTATION*, 2015, International Conference BASIQ 2015, 6/18/2015, Bucharest, Romania and International Journal of Economic Practices and Theories, 2015, vol. 5, no. 5, ISSN 2247 – 7225
- [5] Turkes, Mirela, Raicu, Irina, **Radu-Ioan VIJA**, *ENHANCING THE PERFORMANCE OF BUSINESS PROCESS IN ROMANIAN SMES THROUGH ERP SOLUTIONS*, 2014, Knowledge Horizons - Economics, vol. 6, nr. 4, pg. 30-32, E-ISSN 2066-1061
- [6] Turkes, Mirela, Raicu, Irina, **Radu-Ioan VIJA**, *IMPROVING THE PERFORMANCE OF BUSINESS PROCESS MODELING FOR SMALL-MEDIUM SIZED COMPANIES*, 2014, Knowledge Horizons - Economics, vol. 6, no. 4, pg. 72-74, E-ISSN 2066-1061